

Export Outlook for Horticultural Products

Revised FY 2004 Forecast:  \$300 Million to \$12.3 Billion

Revised FY 2004 Forecast

Upside Developments

- Strong sales of berries, grapes & other minor fruits
- Adequate almond supply & record walnut crop
- Solid growth for wine & essential oils
- Mexico & Canada lead overall sales growth

Downside Developments

- Overall sales to Asia remain relatively flat

Wild Cards

- Size of US fruit & nut crops
- Strength of US dollar

